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### **Summary: The Sandler Rules " David Mattson: 49 Timeless**

The Sandler Rules has 167 ratings and 15 reviews. Calin said: I have been familiar with the Sandler Methodology and Rules for more than a couple of years...

### **The Sandler Rules: Forty-Nine Timeless Selling Principles**

Developed by David Sandler, a sales genius, these "rules" present an intensely intricate, yet easy to understand sales method that plays off traditional sales techniques. The Sandler Rules is comprised of 49 rules, developed from Sandler's sales training program .

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